

Rights Coordinator

Editorial Administration and Rights Team

Supervised by: Senior Rights & Contracts Manager

Supervises: None

Status: Full-Time / Exempt

Location: InterVarsity Press – Westmont, IL (*no remote location or telecommuting*)

Start Date: July 1, 2018

To advance the purpose of InterVarsity, this position will help expand the reach of InterVarsity Press into other languages and formats by promoting IVP titles to sublicensing partners and developing and maintain good relationships with sublicensing partners.

MAJOR RESPONSIBILITIES

Coordinate promotional work for sublicensing:

- Develop and maintain good relationships with international and domestic sublicensing partners.
- Coordinate IVP's sublicensing eNewsletter and catalog mailings to sublicensing partners
- Promote IVP titles to sublicensing partners and develop new strategies for such promotion efforts.
- Send reading copies and related materials to sublicensing partners
- Send early information about IVP titles to British publishers, Audio Book publishers, and IFES publishers.
- Ability to provide compelling summary of key titles for IVP lists to foster sublicensing relationship
- Ability to navigate adoption of IVP titles through sublicensing rights requirements to ensure successful partnerships

Coordinate book shows and travel arrangements:

- Coordinate details for book shows and related events including travel, registration, and shipping books.
- Schedule, prepare for, and follow up appointments.
- Attend book shows and other related events, as needed.
- Prepare reports on each show.

Provide administrative work as part of the editorial and administration and rights team:

- Draft and process sublicensing contracts and cover letters.
- Maintain accurate and up-to-date records of rights activities.
- Respond to general customer inquiries related to sublicensing.
- Communicate rights information to colleagues and authors.
- Perform office functions to support sublicensing work (filing, data entry, etc.).
- Assist in miscellaneous functions of the Editorial Administration and Rights Team, as necessary

Maintain technical and professional growth and development:

- Stay current with computer programs InterVarsity uses to support the above functions
- Stay current on developments in the fields of sublicensing and international book markets.
- Attend workshops and classes as necessary

QUALIFICATIONS

- Annually affirm InterVarsity's Statement of Faith
- Bachelor's degree is required.
- 1-2 years of publishing experience required; 3+ years of publishing experience strongly preferred.
- Flexibility to travel internationally and domestically, as needed.
- Ability to organize promotional events and the details involved
- Effective oral and written communication skills
- Open to learn new concepts, methods and skills
- Demonstrated ability and commitment to work in a diverse team environment

- Flexibility to attend Urbana Student Missions Conference every three years, Dec. 26-Jan.1, and National Staff Conference every three years (the year after Urbana), approximately Jan. 3-8

Rights Coordinator InterVarsity Christian Fellowship/USA

Frame of Reference

All staff members subscribe annually to the Purpose Statement of InterVarsity:

In response to God's love, grace and truth:
The purpose of InterVarsity Christian Fellowship/USA is
to establish and advance at colleges and universities
witnessing communities of students and faculty
who follow Jesus as Savior and Lord:
growing in love for God,
God's Word,
God's people of every ethnicity and culture
and God's purposes in the world.

This purpose is admittedly more limited than the Great Commission. As a mission extension of the local church, we have adopted boundaries on our activities based on our call to serve a defined group of God's people. Within the context of InterVarsity's purpose, all of the relationships and tasks that staff members engage in as part of their work for InterVarsity have both eternal and temporal components.

Values:

InterVarsity is committed to developing men and women from diverse cultures, backgrounds, and generations, whom God calls to work with us for both shorter and longer periods of service, as we pursue the call of God in the university world.

Maturing Disciple of Jesus Christ:

Every InterVarsity staff member is to be a maturing disciple of the Lord Jesus Christ, growing in obedience to the Scriptures. The marks of a long-term love relationship with Christ in the fullness of His Spirit are described in Galatians 5:22: "The fruit of the Spirit is love, joy, peace, patience, kindness, goodness, faithfulness, gentleness and self control." In the workplace, this fruit is revealed in healthy working relationships which encourage all staff to accomplish their work and enhance their focus on the spiritual aspects of their work.

Team Work:

Each individual staff person is a vital member of Christ's body. This means that we will work with one another in ways that honor and encourage all to grow in Christ while accomplishing His work. Our community requires that each individual serve as a team member in a collegial and open environment based on values, relationships, and vision as well as structure and position.

InterVarsity staff, both employees and volunteers, commit to serve God and all InterVarsity colleagues, students, and partners, with sensitivity to both the eternal and temporal dimensions of our work. "Whatever your task, work heartily, as serving the Lord." (Colossians 3:23a)

***Interested applicants should send their resume and a cover letter to
ivpcareers@ivpress.com.***